

Tender Fee: Free of Cost

Bidding Document

Tender for Printing and Supply of Flyers

Bid No. HBFC/HOK/GSD/2022/446

Date of Issue: February 25, 2022

Last Date of Submission: March 15, 2022 11:00 am

Bid Opening: March 15, 2022 11:30 am

Procedure of Bidding: Single Stage – One Envelope





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Bid No. HBFC/HOK/GSD/2022/0446

March 25, 2022

Invitation for Bids (IFB)

Tender for Printing and Supply of Flyers

HBFC invites sealed bids from printing service providers for Printing and Supply of HBFC Product Flyers.

Bids will be evaluated in terms of Rule 36 (a) of Public Procurement Rules-2004 i.e., "Single stage-one envelope procedure". Bidding documents containing specifications of flyers and Mandatory Criteria etc. can be downloaded free of cost from HBFC website i.e., www.hbfc.com.pk This IFB is also available at PPRA website www.ppra.org.pk

Bids prepared in accordance with the instructions in the bidding documents must reach at address given below on or before **March 15**, **2022** at **11:00** am. Bids will be opened on same day at **11:30** am in the presence of bidders, representatives (who choose to attend) at the address given below. Bidders will be required to submit **02% Bid Security** along with their bid in shape of Pay Order / Demand Draft in favor of HBFC. Late/incomplete/conditional bids will not be entertained.

HBFC reserves the right to accept or reject any or all bids in accordance with relevant clause of Public Procurement Rules (PPR-2004).

Head - General Services Department

House Building Finance Company Limited 3rd Floor, FTC Building, Shahrah-e-Faisal, Karachi Tel: 021-35641752





General

1. Scope of Bid

House Building Finance Company Limited (HBFC), Country's premier housing finance institution having its principal place of business at 3rd Floor, FTC Building, Shahrah-e-Faisal, Karachi, hereinafter called "Company", invites sealed bids from tax registered printing service providers for printing and supply of HBFC product flyers to HBFC Offices and Branches nationwide. All bidders must meet the Mandatory Criteria i.e., available at **Annexure – A.** Specifications and complete list of branches along with quantity is available at **Annexure – B.**

Bidder/Firm, who is black listed by any government organization will not be eligible to participate in the bidding/procurement process.

2. Cost of Bidding

The Bidder will bear all costs associated with the preparation and submission of its bid and HBFC will in no case be responsible or liable for those costs.

Bidding Documents

3. Contents of Bidding Documents

Bidders are expected to examine all instructions, forms, terms, specifications, and other information in the Bidding Documents. Failure to furnish all information required by the Bidding Documents or submission of a bid not substantially responsive to the Bidding Documents in every respect will be at the Bidder's risk and may result in the rejection of its bid.

4. Amendment of Bidding Documents

- i. At any time prior to the deadline for submission of bids, HBFC may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, amend the Bidding Documents.
- ii. Amendments will be provided in the form of Addenda to the bidding documents, which will be sent in writing to all prospective Bidders that received the bidding documents from the Company. Addenda will be binding on Bidders. Bidders are required to immediately acknowledge receipt of any such Addenda. It will be assumed that the Bidder in its bid will have taken the amendments contained in such Addenda into account.
- iii. In order to offer prospective Bidders reasonable time in which to consider the amendment in preparing their bids, the Company may, at its discretion, extend the deadline for the submission of bids consistent with provision of Rule 27 of PPRA-2004.

Preparation of Bids

5. Bid Prices and Validity

All bids will be quoted in Pak Rupee. Bids in any other currency will be rejected. The price quoted would be inclusive of all taxes levied by the local Authority/ Provincial Government/ Federal Government at the time of submission of bids. Any subsequent change in applicable direct/ indirect taxes/ duties levied by the government will accordingly be adjusted. Bid prices must be valid for 120 days from the date of opening of bid opening till the award of contract to the successful bidder. Bid Prices once approved, shall not be changed till the completion of the entire project as per the scope of work / BoQ.





Submission of Bids

6. Deadline for Submission of Bids

- i. Bids must be received at the address specified in Bid Data Sheet not later than the time and date specified in the Bid Data Sheet.
- ii. HBFC may extend the deadline for submission of bids by issuing an amendment, in which case all rights and obligations of the Company and the bidders pertaining to the original deadline will then be subject to the new deadline.

7. Late Bid

Any Bid received by the Company after the deadline will be returned unopened to the Bidder.

Bids Opening and Evaluation

8. Bid Opening

HBFC will open all bids in public, in the presence of bidders' representatives who choose to attend at the time, date and place specified in the Bid Data Sheet. Bidders' representatives will sign an attendance sheet as proof of their attendance.

9. Correction of Errors

HBFC for any arithmetic errors will check bids determined to be substantially responsive. HBFC, on the following basis will rectify arithmetical errors:

If there is a discrepancy between unit prices and the total price that is obtained by multiplying the unit price and quantity, the unit price will prevail, and the total price will be corrected; if there is a discrepancy between the amounts in figures and in words, the amount in words will prevail. The amount stated in the Bid will be adjusted by the Company in accordance with the above procedure for the correction of errors and, with the concurrence of the Bidder, will be considered as binding upon the Bidder. If the Bidder does not accept the corrected amount, the Bid will be rejected, and the Bid Security may be forfeited.

10. Mandatory Criteria and Selection of Bids

All bids will be evaluated in terms of Rule 36 (a) of Public Procurement Rules-2004 i.e., "Single stage-one envelope procedure". Bidders must ensure to comply with Mandatory Criteria provided in **Annexure – A**. If a bidder is unable to comply in any of the given field of Mandatory Criteria, their proposal will be rejected for further processing.

11. Client References

The bidder must mention the names and contact details of at least two (2) client references on prescribed format (Annexure D) who shall be able to provide information about services rendered by the firm.

12. Bid Security

All bidders are required to submit an amount of bid security <u>@ 02%</u> of Total Amount of quoted (inclusive of all applicable taxes, options etc.), as per the given financial proposal format, in the form of bank draft/ pay order in favor of HBFC. No bid will be considered as valid unless the Bid Security accompanies it. No interest will be payable by the HBFC on this deposit. Bid Security will be refundable on completion of bidding process or the award of Work Order to the successful bidder.





Award Criteria

13. Award Criteria

The contract will be awarded to the bidder who meet the Mandatory Criteria and emerges as lowest in terms of price / cost.

14. Company's Right to Reject All the Bids

The Company reserves the right to annul the bidding process and reject bids at any time prior to award of contract as per PPRA Rules. HBFC reserve the right to reduce or enhance any quantity/item during execution.

15. Payment

Payments will be made by HBFC against 100% completion / supply of flyers and upon submission of invoice raised along with performance/satisfactory certificate by the bidder by following the procedure in vogue. No Advance Payment will be made in any case.

16. Code of Conduct

It is the Company's policy to require that Consultant/ Service Providers, Suppliers, and Contractor under Company-financed contracts, observe the highest standard of ethics during the procurement and execution of such contracts. Under Rule 19 of PPRA-2004, the Company can blacklist bidders found to be indulging in corrupt or fraudulent practices. Such barring action will be duly publicized and communicated to the PPRA.

17. Integrity Pact

Pursuant to Rule 7 of PPRA-2004, bidders will be required to sign an Integrity Pact in accordance with prescribed format attached at **Annexure – E**.

18. Overriding Effect of PPRA-2004

Wherever, in conflict with these documents the stipulation of PPRA-2004 will prevail.





Bid Data Sheet

The following specific data for services to be acquired will complement, supplement or amend the provisions in the Instructions to Bidders (ITB). Whenever there is a conflict, the provisions herein will prevail over ITB.

	Instructions to Bidders (ITB)
S#	Details
1.	Tender for Printing and Supply of Flyers Ref No. HBFC/HOK/GSD/2022/446
	Contact Information and Communication The contact detail for all correspondence in relation to this bid is as follows: Name: Mr. Asad Baber Khan Designation: Manager Procurement – General Services Department (GSD) Email: asad.baber@hbfc.com.pk Address: House Building Finance Company Limited, Head Office, 3rd Floor, Finance & Trade Centre,
2.	Shahrah-e-Faisal, Karachi. Phone: +92 21 35641752 Technical Contact:
	Name: Ms. Zauwia Riaz Designation: Manager – Corporate Communications Email: zauwia.riaz@hbfc.com.pk Address: House Building Finance Company Limited, Head Office, 3rd Floor, Finance & Trade Centre, Shahrah-e-Faisal, Karachi. Phone: +92 21 35641711 (Ext. 778)
3.	Delivery Location: Printed flyers must be delivered to all designated HBFC offices and branches nationwide. List of address will be shared with the successful bidder at the time of issuance of Work Order.
4.	Bidder/Firm, who is black listed by any government organization will not be eligible to participate in the bidding/procurement process.
5.	All bids will be evaluated in terms of Rule 36 (a) of Public Procurement Rules-2004 i.e., "Single stage-one envelope procedure". Bidders must ensure to comply with Mandatory Criteria provided in Annexure – A . If a bidder is unable to comply in any of the given field of Mandatory Criteria, their proposal will be rejected for further processing.
6.	Bid prices must be valid for 120 days from the date of opening of Financial Proposal till the award of contract to the successful bidder. Bid Prices once approved, shall not be changed till the completion of the entire project as per the scope of work / BoQ
7.	All bidders are required to submit an amount of bid security @ 02% of Total Amount of quoted (inclusive of all applicable taxes, options etc.), as per the given financial proposal format, in the form of bank draft/ pay order in favor of HBFC. No bid will be considered as valid unless the Bid Security accompanies it. No interest will be payable by the HBFC on this deposit. Bid Security will be refundable on completion of bidding process or the award of Work Order to the successful bidder.





	The Company's address for the purpose of bid submission is:
8.	Head - General Services Department, House Building Finance Company Limited, 3 rd Floor, Finance and Trade Centre, Shahrah-e-Faisal, Karachi, Pakistan Telephone No: 021- 35641752-39
	The deadline for submission of bids will be March 15, 2022 at 11:00 am. Technical Proposals will be opened on same day at 11:30 am at the following address:
9.	House Building Finance Company Limited, 3rd. Floor, Finance and Trade Centre, Shahrah-e-Faisal, Karachi –Pakistan.





Annexure - A

Mandatory Criteria

All bidders must comply with the Mandatory Criteria as cited below. Non-compliance will lead to disqualification.

S. No.	Criteria / Requirement	Compliance		Evidence Provided		Attach Evidences as
	, ,		No	Yes	No	Under
1	The bidder should have valid NTN and must appear in ATL (Active Taxpayer List) of FBR. Please provide valid documentary evidence.					Appendix - A
3	The bidder must have completed minimum three (03) projects of printing of flyers during last three (03) years. Please provide documentary evidence such as Purchase Orders / Work Orders etc.					Appendix - B
4	The bidder must submit Affidavit on minimum Rs.200/- Stamp Paper for not being blacklisted, declared in-eligible or debarred by any organization / department for corrupt or fraudulent practices, or failed to perform as per desired standards					Appendix - C





Annexure - B

SpecificationsTender for Printing and Supply of Flyers

Successful printing supplier will be responsible to print, pack and deliver the required flyers to the designated branches of HBFC across Pakistan as cited here under. Packaging should be courier worthy. Soft Copy of approved design shall be provided to the successful supplier at the time of award of Work Order. Specifications are as under:

Quantity Required:	As per below cited list of Alpha, Bravo and Charlie category branches
Design and Art Work	Soft copy of the required brochure design / art work is available in the attached CD
Size:	11" x 10" Open Size (Single Fold)
Paper:	128gsm Art Paper
Printing: 4+4 Color Printing	
Packaging: 500 Flyers in single packet	
Delivery Time:	Delivery will be required within <u>Fifteen 15 days</u> after approval and issuance of Work Order from HBFC
Delivery by: Successful bidder will arrange the delivery of flyers according to the cited list to HBFC Head Office, Regional Offices and Branches County Address List will be provided along with the Work Order.	
Delivery Packaging Delivery package must be courier worthy and as per the quantity of below for each branch	

List 1 of 3

S.No	Branches	Qty. of Ghar Sahulat Flyers	Qty. of Ghar Pakistan Flyers	Qty. of Ghar Pakistan Plus Flyers	Qty. of Mera Pakistan Mera Ghar Flyers		
	Alpha Category Branches						
1	Civic Center Branch	500	500	500	2000		
2	University Road Branch	500	500	500	2000		
3	Hyderabad	500	500	500	2000		
4	Faisalabad	500	500	500	2000		
5	Gujranwala	500	500	500	2000		
6	Lahore - Defence Phase -3	500	500	500	2000		
7	Lahore - Johar Town Branch	500	500	500	2000		
8	Lahore - Chauburji	500	500	500	2000		
9	Multan	500	500	500	2000		
10	Sahiwal	500	500	500	2000		
11	Gilgit	500	500	500	2000		
12	Islamabad	500	500	500	2000		
13	Peshawar	500	500	500	2000		
14	Rawalpindi	500	500	500	2000		
Total		7000	7000	7000	28000		





<u>List 2 of 3</u>

S.No	Branches	Qty. of Ghar Sahulat Flyers	Qty. of Ghar Pakistan Flyers	Qty. of Ghar Pakistan Plus Flyers	Qty. of Mera Pakistan Mera Ghar Flyers		
	Bravo Category Branches						
15	Khairpur	500	500	500	1500		
16	Larkana	500	500	500	1500		
17	Mirpurkhas	500	500	500	1500		
18	Nawabshah	500	500	500	1500		
19	Sukkur	500	500	500	1500		
20	Bhawalnagar	500	500	500	1500		
21	Bhawalpur	500	500	500	1500		
22	Kasur	500	500	500	1500		
23	Muzaffargarh	500	500	500	1500		
24	Rahimyarkhan	500	500	500	1500		
25	Sheikhupura	500	500	500	1500		
26	Abbotabad	500	500	500	1500		
27	Attock	500	500	500	1500		
28	Mardan	500	500	500	1500		
29	Wah Cantt	500	500	500	1500		
	Total	7500	7500	7500	22500		





<u>List 3 of 3</u>

S.No	Branches	Qty. of Ghar Sahulat Flyers	Qty. of Ghar Pakistan Flyers	Qty. of Ghar Pakistan Plus Flyers	Qty. of Mera Pakistan Mera Ghar Flyers		
	Charlie Category Branches						
30	Dadu	500	500	500	1000		
31	Gawadar	500	500	500	1000		
32	Shikarpur	500	500	500	1000		
33	Quetta	500	500	500	1000		
34	Tando Adam	500	500	500	1000		
35	Thatta	500	500	500	1000		
36	Dera Ghazi Khan	500	500	500	1000		
37	Gujrat	500	500	500	1000		
38	Jhang	500	500	500	1000		
39	Sargodha	500	500	500	1000		
40	Sialkot	500	500	500	1000		
41	Vehari	500	500	500	1000		
42	Bannu	500	500	500	1000		
43	Chitral	500	500	500	1000		
44	Dera Ismail Khan	500	500	500	1000		
45	Hunza	500	500	500	1000		
46	Jhelum	500	500	500	1000		
47	Kohat	500	500	500	1000		
48	Mansehra	500	500	500	1000		
49	Mirpur Azad Kashmir	500	500	500	1000		
50	Skardu	500	500	500	1000		
51	Swat	500	500	500	1000		
52	Head Office	500	500	500	1000		
Total 11500 11500 11500 23000				23000			
(Alp	Total ha, Bravo & Charlie)	26000	26000	26000	73500		



151500

Grand Total



Annexure - C

Bid Form

(To be printed on bidder's letterhead)

To:	ted:
The Head, General Services Department, House Building Finance Company Limited, 3rd Floor, Finance & Trade Centre, Shahrah-e-Faisal, Karachi	
Tender for Printing and Supply of Flyers	
Dear Sir,	
Having examined the bidding documents, the receipt of which is hereby duly acknowled undersigned, offer to supply and deliver the required item or services in conformity with the documents as to be ascertained in accordance with the Financial Quote attached herewith an this Bid.	e said bidding
We undertake, if our Bid is accepted, to deliver the services in accordance with the schedule sthis Document and as per Specifications.	specified in the
We agree to abide by this Bid prices must be valid for 120 days from the date of opening of bids to contract to the successful bidder. Bid Prices once approved, shall not be changed till the completion assignment as per the specification.	
If the Bid is accepted then until a formal Contract (if any) is prepared and executed, this Bid your written acceptance thereof and your notification of award, shall constitute a binding Conus.	=
We understand that you are not bound to accept the lowest or any bid you may receive.	
Dated this day of 2022	
[Seal & signature] [In the capacity of] Duly authorized to sign Bid for and on least or sign Bid for an and on least or sign Bid for an analysis or sign Bid for an an analysis or sign Bid for an analysis or sign Bid f	nehalf of





Annexure - D

<u>Client References</u> Tender for Printing and Supply of Flyers

Reference One (1)	
Client Name	
Contact Person with email	
Address and Contact Number	
Industry	
Any Comments	
Reference Two (2)	
Client Name	
Contact Person with email	
Address and Contact Number	
Industry	
Any Comments	





Annexure - E

Integrity Pact

Tender for Printing and Supply of Flyers

[Bidder Name] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, [Bidder Name] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[Bidder Name] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty. [Bidder Name] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [Bidder Name] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [the Bidder] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

Tor and on Bending of	
Signature:	
Name:	



For and On Rehalf Of



Annexure - F

Non-Disclosure Agreement Tender for Printing and Supply of Flyers

- 1. This Non-Disclosure Agreement exists between [Bidder] (hereinafter referred to as "RECIPIENT") and House Building Finance Company (HBFC).
- 2. This agreement serves to protect confidential information develop and owned by HBFC which will be used by the bidder from the Work order till during the contract/SLA period under the following terms.
- 3. "Confidential Information" means any information directly or indirectly concerning, or related to the: Information about the activities of the HBFC.
- 4. Information about the above-mentioned categories in Project by HBFC, including but not limited to: Policies, Procedures, Business, Rules, Validation, Checks, all project related information Process followed etc.
- 5. Information about HBFC, above-mentioned categories in project as per RFP.
- 6. Any other information the recipient having obtained from HBFC deliberately or otherwise during the course if this exercise.
- 7. Confidential Information and Intellectual Property may be Oral, written, electronic or other machine-readable form.
- 8. Translated from the original, modified, updated, or altered Originated or obtained by HBFC.
- 9. Recipient shall protect the disclosed Confidential Information by using the same degree of care to prevent the unauthorized use, dissemination or publication of the Confidential Information as the recipient uses to protect its own Confidential Information of a similar nature.
- 10. Recipient must ensure the secure custody of the Confidential Information and must take all reasonable precautions to prevent the access, use or disclosure of this information by third parties.
- 11. Recipient shall not disclose or attempt to disclose any Confidential Information to any person or entity other than its consultants and legal advisors who need access to such Confidential Information, and shall assure that all such persons treat the Confidential Information in accordance with all of the terms hereof.
- 12. Recipient shall not make or take any copies of Confidential Information, unless previously approved by Disclosure.
- 13. Recipient shall not use or attempt to use any of the Confidential Information for his/her own benefit or for the benefit if any other person or entity.
- 14. Recipient shall not be authorized to use or process the Confidential Information upon the date that his/her services to HBFC are completed or terminated.
- 15. Recipient shall promptly return the Confidential Information, or certify in writing to the complete destruction thereof, as directed by HBFC in writing.
- 16. The laws of Pakistan shall govern the interpretation and enforcement of this Agreement.
- 17. Recipient shall be bound by conditions until released in writing by HBFC.

Agreed to and Accepted by	House Building Finance Company		
(Signature of "Authorized Representative")	(Signature of HBFC Authorized Official)		





Annexure - G

Financial Quote

Successful printing supplier will be responsible to print, pack and deliver to the designated branches of HBFC across Pakistan as cited here under. Packaging should be courier worthy. Soft copy of the approved design of flyers and addresses of the branches as cited in the **Annexure - B** will provided by HBFC to the successful supplier at the time of award of Work Order.

S. No.	Description / Specs.	Total Quantity Required As per Annexure - B	Amount (Rs.) If all applicable taxes
1.	Specification for Ghar Sahulat Flyers: Size: 11" x 10" Open Size (Single Fold) Paper: 128gsm Art Paper Printing: 4+4 Color Printing Packaging: Courier worthy packing, as per Annexure – A	26,000	
2.	Specification for Ghar Pakistan Flyers: Size: 11" x 10" Open Size (Single Fold) Paper: 128gsm Art Paper Printing: 4+4 Color Printing Packaging: Courier worthy packing, as per Annexure – A	26,000	
3.	Specification for Ghar Pakistan Plus Flyers: Size: 11" x 10" Open Size (Single Fold) Paper: 128gsm Art Paper Printing: 4+4 Color Printing Packaging: Courier worthy packing, as per Annexure – A	26,000	
4.	Specification for Mera Pakistan Mera Ghar Flyers: Size: 11" x 10" Open Size (Single Fold) Paper: 128gsm Art Paper Printing: 4+4 Color Printing Packaging: Courier worthy packing, as per Annexure - A	73,500	
	Total Amount (Inclusive of all applicable taxes))	

Total Amount in Words:
Bid Security @2% of Total Amount (Inclusive of all applicable taxes):





Note:

- 1. Quoted rates / price should be inclusive of all applicable taxes either Federal & Provincial Govt. or local bodies and will be deducted from the invoice accordingly.
- 2. Bidder shall not claim or charge transportation, loading / unloading, labor or any other charges related to or in the name of logistics, accidents, insurance, freight, entertainment etc.
- 3. The quoted rates once offered by the bidder will not be changed during the contract period.
- 4. Bid Security equivalent to 02% of the Grand Total Amount quoted above, must be provided enclosed with the bid.
- 5. Successful supplier shall submit the invoices / bills after completion of assignment showing tax break-up, accordingly.
- 6. Invoice / Bills must have valid NTN, Sales Tax Number and online Bank Account / IBAN No. clearly written.





Contact Form

(Must be filled in completely by the bidder)

Name of CEO / Managing Direc	ctor / Manager Operations:(As mentioned in the CNIC)
	(As mentioned in the Civic)
CNIC No. of CEO / MD / MO:	
	(Please provide a clear copy of CNIC)
Head Office Address:	
Official Email Address:	
Contact Info	

